



Schedule of Activities
6th Annual Best Practices Workshop for
Senior Purchasing and Supply Management Leaders
GLOBAL SOURCING AND SUPPLY CHAIN INNOVATION
October 2 - 4, 2005

Notes:

- ◆ **Plenary Sessions are in the Pipai Kave Ballroom.**
- ◆ **Mute your cell phone during Workshop sessions.**
- ◆ **Return promptly from scheduled networking breaks.**
- ◆ **Complete the Best Practices Workshop Evaluation Forms.**

Sunday, October 2 - All plenary sessions are held in the Pipai Kave Ballroom. Today's seating is in alphabetical order by Last Name.

- 2:00 - 2:15 pm **Best Practices Workshop Overview**
D. Steven Wade, Director of Executive Programs
CAPS: Center for Strategic Supply Research
- 2:15 - 2:45 pm **CAPS: Center for Strategic Supply Research - 2006 Research Initiatives**
Phillip L. Carter, D.B.A., Executive Director
CAPS: Center for Strategic Supply Research
- 2:45 - 3:00 pm **Institute for Supply Management (ISM) Update**
Paul Novak, C.P.M., A.P.P., Chief Executive Officer
Institute for Supply Management
- 3:00 - 3:50 pm **Introduction of Participants**
- 4:00 - 4:45 pm **Technology Tools in the Supply Chain**
Jim Davis, Senior Director of Global Procurement
eBay, Inc.
- 5:00 - 6:00 pm **Supply Chain Innovations - Small Group Breakout Sessions**
Group 1 Coyote Meeting Room Facilitator - Phillip L. Carter, D.B.A.
Group 2 Buzzard Meeting Room Facilitator - Robert M. Monczka, Ph.D., C.P.M.
Group 3 Eagle Meeting Room Facilitator - Joseph R. Carter, D.B.A., C.P.M.
- 6:30 - 9:00 pm **Networking and Reception with Buffet at the Whirlwind Golf Club**

Monday, October 3 - All plenary sessions are held in the Pipai Kave Ballroom. Today's seating is in alphabetical order by First Name

7:00 - 7:45 am Breakfast Buffet - Beehive Patio

8:00 - 8:15 am Workshop Briefing and Update

8:15 - 9:15 am **Research Presentation on Global Sourcing and Supply: Strategies, Practices and Results**
Robert M. Monczka, Ph.D., C.P.M.
Director, Strategic Sourcing and Supply Strategy Research
CAPS: Center for Strategic Supply Research

9:30- 10:45 am **Global Sourcing and Supply - Small Group Breakout Sessions**

Group 1 Coyote Meeting Room
Gary Sheneman, Director, Professional Services, Microsoft Corporation

Group 2 Buzzard Meeting Room
Dave Swenson, Director, Sourcing Operations, 3M Company

Group 3 Eagle Meeting Room
Brennan Burke, Procurement Manager, Scientific-Atlanta, Inc.

11:00- 12:00 noon **Keynote Presentation**
Rusty Patterson
Vice President, Customer & Supply Chain Institute
Raytheon Corporation

12:00 - 1:15 pm Lunch

1:30 - 2:15 pm **Strategies to Achieve Supply Chain Integration**
Phillip L. Carter, D.B.A.

2:15 - 2:45 pm **Supplier Integration - Phelps Dodge**
Brian Esser, Director, Global Supply Chain
Phelps Dodge Mining Company

3:00 - 4:15 pm **Supply Chain Integration - Small Group Breakout Sessions**

Group 1 Coyote Meeting Room
Ricardo Fierro, Manager - Supply Engineering, Petrobras Energia

Group 2 Buzzard Meeting Room
Nando Galazzo, Vice President Procurement, Borealis Polymers NV

Group 3 Eagle Meeting Room
Edward McFarlane, Director, Supply Chain Management, Raytheon

4:30 - 5:00 pm **CAPS Benchmarking Activities and Results**
D. Steven Wade

5:00 - 5:15 pm **Tomorrow's Agenda & Workshop Evaluations**

6:00 - 8:30 pm **Reception and Dinner**
Kave Three Ballroom

Tuesday, October 4 - All plenary sessions are held in the Pipai Kave Ballroom. Today's seating is in alphabetical order by Company Name

7:30 - 8:30 am Breakfast - Beehive Patio

8:30 - 8:45 am Workshop Briefing and Update

8:45 - 9:30 am Services Spend Management: Outsourcing/Offshoring Your Services Spend
Lisa M. Ellram, Ph.D., C.P.M.
Bebbling Professor of Business
Arizona State University

9:45 - 10:45 am Services Spend Management - Small Group Breakout Sessions

Group 1 Coyote Meeting Room
Jill Bossi, Senior Vice President, Sourcing Executive, Bank of America

Group 2 Eagle Meeting Room
Marc Ensign, Director, Strategic Sourcing, Sonoco

11:00 - 11:45 am Overview of Supply Chain Innovations Discussions
Phillip L. Carter, D.B.A.
Joseph R. Carter, D.B.A., C.P.M.
Robert M. Monczka, Ph.D., C.P.M.

11:45 - 11:50 am Closing Remarks & Workshop Evaluations

End of the 6th Annual CAPS Best Practices Workshop

CAPS RESEARCH EVENTS - 2005 & 2006

Dates	Event	Location
Nov 9 2005	Critical Issues Conference: Designing the Supply Base for Production and Aftermarket Needs	Deere & Company Moline, IL
Apr 2-4 2006	17 th Annual International Executive Roundtable for Chief Purchasing Officers	Wild Horse Pass Resort Phoenix, AZ
Sep 24-26 2006	7 TH Annual CAPS Best Practices Workshop for Senior Purchasing and Supply Management Leaders	Wild Horse Pass Resort Phoenix, AZ